



PHARAOH

Integrated Builder Series

Pharaoh Phacts

The Official Newsletter - 4th Quarter - Oct. 2010

Important New Software Release

Despite the slow economy, we have been hard at work continuing to improve our software. We will be releasing an important 12.06 version of the IBSWIN and MasterView software the end of this month. All IBSWIN Software Support clients are welcome and encouraged to make this update.

Some of the specific upgrade features are covered in more detail on page 2, but the primary goal of this new release is better compatibility with MS Windows 7 and MS Server 2008. Please let us know if you have any questions about this update.

Thank you,

Mike Kenyon

In This Issue...

Commentary	1
New Client Update	1
Website Update	1
Web Training Classes	1
Program Changes	2
Pharaoh Products	2

New Client Update

We are pleased to welcome TRI Pointe Homes, a local California builder, to our roster of IBSWIN Users. They have 2 active Southern California communities and will be using our software initially to help their purchasing department. We are excited to have them on board. We also have some real positive feed back from our first **IBSWIN Online** clients, California Pacific Homes and Taylor Morrison Homes. The online performance and reliability is great. If you are considering replacing your old server, it is an alternative worth exploring. Completely Web-enable your IBSWIN Software. Call us at 866-813-0398.

Interactive Floor Plans – Website Design

We will be releasing version 2 of the Interactive Floor Plans module the end of this month. This new improved version is designed to handle the display of complex room options more efficiently. It has been a little more challenging than anticipated, but it should be ready for prime time by the end of this month. If you are planning on adding a new project and plans to your Website in the next several months or want to explore updating your Website completely, let us provide you with a Web meeting overview and quote. We are very happy to work with your existing Web design company and provide them with the tools to integrate it into your site. Check it out at this link — <http://www.vandaele.com/interact/spencer/> ... Thanks

Editor: Mike Kenyon
mkenyon@ibswin.com

Pharaoh Info. Services
21572 Sittio Verano
Lake Forest, CA 92630
PH: (866) 813-0398
FX: (949) 542-5142

www.ibswin.com

Web Training Classes 4th Quarter 2010 Schedule

AM Classes start at 10:00am — PM Classes start at 2:00pm (Dates and times are subject to change)

Oct. 2010

Wed 10/06 AM	— Options Plus -Setup
Wed 10/06 PM	— Options Plus -Processing
Wed 10/13 AM	— Sales Manager- Setup
Wed 10/13 PM	— Sales Manager- Agents
Wed 10/21 AM	— Purchasing — Onsites / Directs
Wed 10/21 PM	— Purchasing — Offsites/Indirects

Wed 11/10 PM	—Designer Plus—Orders
Wed 11/17 AM	—Webview—Buyers
Wed 11/17PM	—Webview—Subs

Dec. 2010

Nov. 2010

Wed 11/03 AM	— Customer Service Plus
Wed 11/03 PM	— Scheduler Plus
Wed 11/10 AM	— Designer Plus—Setup

Wed 12/01 AM	— Options Plus -Setup
Wed 12/01 PM	— Options Plus -Processing
Wed 12/08 AM	— Sales Manager- Setup
Wed 12/08 PM	— Sales Manager- Agents
Wed 12/15 AM	—Customer Service Plus
Wed 12/15 PM	—Management / Security

Pharaoh IBSWIN/ Webview – 12.06 Release

It has been over 2 years since we have had a new major software release, although we have been constantly enhancing and improving the 12.05 version of IBSWIN. The primary reason for the new software release is full compatibility with MS Windows 7 and MS Server 2008. Although the current 12.05 version can run effectively with these newer Microsoft operating systems, we wanted to guarantee 100% compatibility. In addition, there are quite a few nice enhancements that should encourage you to make the upgrade.

Here are some of the important improvements:

- **Purchasing Power** — Onsite Budgeting screen and reports has been expanded to handle up to 150 plan / elevation combinations (from 50 max).
- **Accounting Interface** — Improvements to the MasterBuilder interface to provide alternate methods of exporting budgets and commitments.
- **Sales Manager Plus** — 1) New Projected Close report (based on Est Close 1 date), 2) Traffic Detail report — added filter to suppress printing “zero” source line items. 3) New “Walk Thru Calendar” report that provides sales and service with a walk schedule for the defined period.
- **Customer Service Plus** — 1) Added filter to WO print that filters out closed items. 2) New WO Sign Off report that is accessed through normal WO print selection.
- **Options Plus** — added to Options Copy functions — the ability to exclude specific option groups during the Copy #1 function (All Options To Another Phase).
- **Designer Plus** — Modified the “Standards and Totals” copy function to add “Copy All matching Plans” function.
- **Scheduler Plus** — New Quarterly Scheduled Completions report — based on estimated scheduled completion date by lot.

As usual, please contact us at Pharaoh Support if you have any specific questions on the enhancements listed above or need assistance on the 12.06 Software Update (new password will be needed).

Pharaoh MasterView for Custom Builders

We have officially completed the initial release of the *MasterView* software for custom builders. Two recent improvements to the *MasterView* system include; 1) The ability to Import or Export job budgets from or to Excel. 2) New “Search” function within the Project Management module that allows a way of easily finding specific items and even provides an export to Excel for further analysis. If you are doing any custom home projects, let us provide a brief Web meeting overview. If you are a licensed IBSWIN User, you automatically get a 50% discount on *MasterView*...

PHARAOH PRODUCTS PROFILE

Here is a recap of the current software products offered by Pharaoh

IBSWIN—Integrated Builder Series

Leading Integrated Software for production homebuilders.

Webview —Web based add-on

IBSWIN companion product that extends the system to buyers and subs

MasterView — For custom builders

Designed to integrate with Sage Master-builder or Timberline for custom builders

FRC — Foreclosure Rehab Center

Foreclosure Rehab tracking database