



PHARAOH

Integrated Builder Series

# Pharaoh Phacts

The Official Newsletter - 3rd Quarter - July 2013

## New Menu System

In an effort to improve and simplify our IBSWIN system, we will be introducing a brand new menu system with the 12.09 version of our software. It is designed to provide faster and more efficient access with an "Outlook like" tree menu system. We are also adding online documentation access and other improvements.

Let our staff assist you on the update and provide 1/2 hour of review training as part of your quarterly Software Support. As you start getting busier, we want to make sure you are using our software "Tools" as efficiently as possible.

Thank you,  
*Mike Kenyon*

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## New Client Update

During the past quarter, we added **JMC Homes**, a Sacramento Area homebuilder to the list of Pharaoh clients. They will be adding Sage 300 CRE (Timberline) later in the year. As business starts to pick up, they will be using the Webview portal to improve communications with their homebuyers and subcontractors.

One of our long time clients (since 1999), **Residential Design Services**, has also activated Webview as their business improves. Not only will they be providing a homebuyer portal to review and select options, they also will be using the automated option PO upload to their subs and suppliers.

## In View Tools – Revisit

They say a picture is worth a thousand words...That is why we would like you to explore the **In View Tools** that can turn your data into graphic picture files:

- 1) Interactive Sales Map** – that automatically draws your sales map status real-time.
- 2) Options Magic** – provides a simple electronic options placement tool that draws a professional plan diagram and eliminates expensive errors.

Contact us at [sales@ibswin.com](mailto:sales@ibswin.com) to get the info on our 25% discount trial run...

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## Web Training Classes 3rd Quarter 2013 Schedule

AM Classes start at 10:00am – PM Classes start at 2:00pm (Dates and times are subject to change)

\*\*\*July 2013\*\*\*

Tue 07/09 AM – Options Plus -Setup  
 Tue 07/09 PM – Options Plus -Processing  
 Tue 07/16 AM – Sales Manager- Setup  
 Tue 07/16 PM – Sales Manager- Agents  
 Tue 07/23 AM – Purchasing – Onsites / Directs  
 Tue 07/23 PM – Purchasing – Offsites/Indirects

\*\*\*Aug 2013\*\*\*

Tue 08/13 AM – Customer Service Plus  
 Tue 08/13 PM – Scheduler Plus  
 Tue 08/20 AM – Designer Plus – Setup

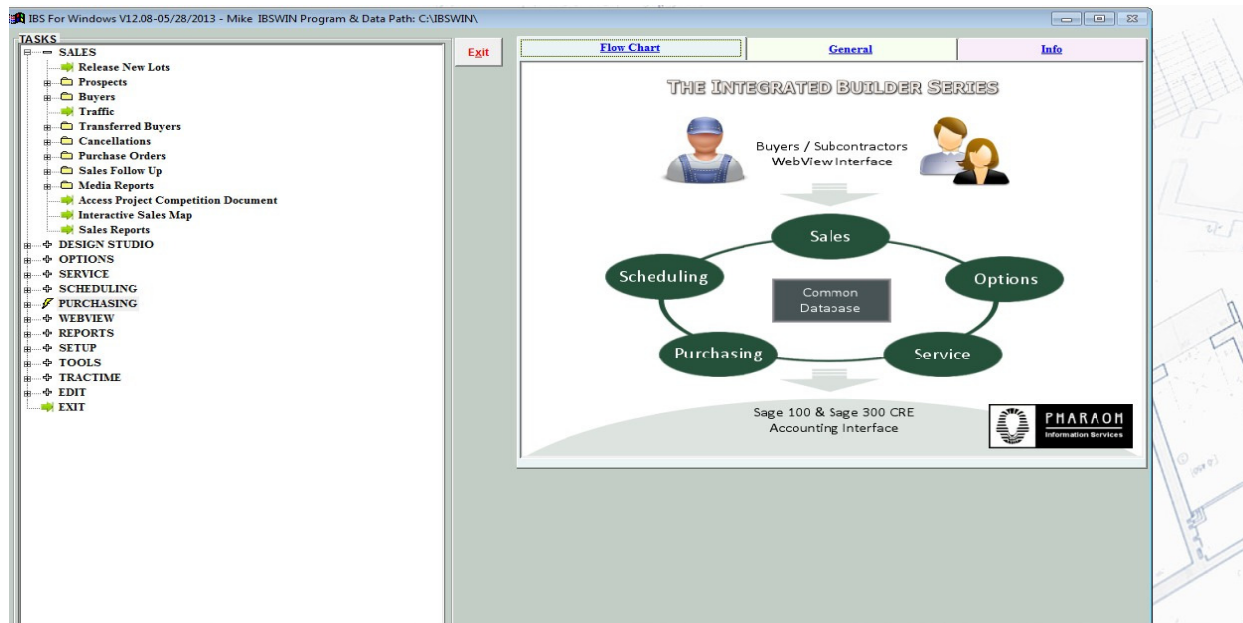
Tue 08/20 PM – Designer Plus – Orders  
 Tue 08/27 AM – Webview – Buyers  
 Tue 08/27 PM – Webview – Subs

\*\*\*Sept 2013\*\*\*

Tue 09/10 AM – Options Plus -Setup  
 Tue 09/10 PM – Options Plus -Processing  
 Tue 09/17 AM – Sales Manager- Setup  
 Tue 09/17 PM – Sales Manager- Agents  
 Tue 09/24 AM – Customer Service Plus  
 Tue 09/24 PM – Management / Security

## Pharaoh IBSWIN / Webview – 12.09 Release

This is a “really big” release for those of you looking for an updated interface and simplified menu system. Contact us at [support@ibswin.com](mailto:support@ibswin.com) for the update password and training assistance. We are including a 1/2 hour of review / training to make sure you understand how to use the new menu system and it’s features. We also have added some important improvements to **Options Plus** that will help you setup a new community options database faster. Other User Interface improvements are coming.



Contact us at [support@ibswin.com](mailto:support@ibswin.com) for further information on any of these new functions and to get the new password to download this important release.

## PHARAOH PRODUCTS PROFILE

Here is a recap of the current software products offered by Pharaoh

**IBSWIN** – Integrated Builder Series

Leading Integrated Software for production homebuilders.

**Webview** – Web based add-on

IBSWIN companion product that extends the system to buyers and subs

**MasterView** – For custom builders

Designed to integrate with Sage Master-Builder or Timberline for custom builders

**IBSOnline** – Cloud based version of IBSWIN

Provides access to IBSWIN or MasterView via the Web from any computer even Apple