



PHARAOH

Integrated Builder Series

In This Issue...

Commentary	1
New Tools Update	1
Web Training Classes	1
Program Changes	2
SOS Backup	2
Pharaoh Products	2

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The Official Newsletter - 4th Quarter - October 2012

Homebuilding is back

It is hard to believe, but homebuilding is now really starting to get more positive press. Housing prices continue to rise in most areas and the homebuilder confidence index is at its highest level since April 2006. We all know that there are still a lot of lingering problems that need to be worked out, including a presidential election in several months. If we all keep thinking positive thoughts, maybe it will really happen this time.

With this in mind...Don't wait until you are too busy to get your staff fully trained on the system, or to check out some of the new time-saving Tools we have available for you...Call us now.

Thank you, *Mike Kenyon*

New Tools Update

We are constantly trying to find new software "Tools" that can be used in conjunction with your existing IBSWIN software to save you time and improve your software experience. Here are a few you should explore before you start getting too busy:

- **WebView** — Improve you communication with your homebuyers and subcontractors using the Internet. A real time saver that gives your company a professional image.
- **IBSOnline** — Our Cloud based hosting system that provides access to your IBSWIN system via the Internet anywhere in the world and any time of the day.
- **Field Manager** — Our User Interface designed for your project managers using iPad or other Note Pad computers in the field.
- **IN VIEW Studios** — graphic tools that can paint a clear picture of your IBSWIN data that makes management reporting a snap — **Sales Map Magic** — **Options Magic** — **Floor Plan Magic**.
- **Walk Thru Checklist** — designed for the service manager walk thru on an iPad or Note Pad, it simplifies the process and makes sure you have walk thru consistency.
- **Interactive Floor Plans** — add sizzle to your Website by providing a tool to your prospects to really work with your floor plans.

Contact us a sales@ibswin.com or call us at 866-813-0398 for more information....Thanks

Web Training Classes 4th Quarter 2012 Schedule

AM Classes start at 10:00am — PM Classes start at 2:00pm (Dates and times are subject to change)

Oct 2012

Tue 10/09 AM	— Options Plus -Setup
Tue 10/09 PM	— Options Plus -Processing
Tue 10/16 AM	— Sales Manager- Setup
Tue 10/16 PM	— Sales Manager- Agents
Tue 10/23 AM	— Purchasing — Onsites / Directs
Tue 10/23 PM	— Purchasing — Offsites/Indirects

Nov 2012

Tue 11/06 AM	— Customer Service Plus
Tue 11/06 PM	— Scheduler Plus
Tue 11/13 AM	— Designer Plus—Setup

Tue 11/13 PM	— Designer Plus—Orders
Tue 11/20 AM	— Webview — Buyers
Tue 11/20 PM	— Webview — Subs

Dec 2012

Tue 12/04 AM	— Options Plus -Setup
Tue 12/04 PM	— Options Plus -Processing
Tue 12/11 AM	— Sales Manager- Setup
Tue 12/11 PM	— Sales Manager- Agents
Tue 12/18 AM	— Customer Service Plus
Tue 12/18 PM	— Management / Security

Pharaoh IBSWIN / Webview – Current Release

When you login into your IBSWIN system, the version / release of your software is indicated in the banner at the top of your screen. If it is anything less than 12.07 with date less than 06/30/2012, you need to consider updating your software in the next several months. Call us to get the current update password.

With the introduction of MS Windows 8 and MS server 2011, we will be providing a 12.08 release for your IBSWIN software in the 4th quarter of 2008. As long as you are current on your quarterly Software Support, the update will be available at your convenience. One of the goals of the Software Support program is to make sure your software is always compatible with the latest operating software releases.

SOS – Backup and Recovery Services

We are exploring offering a 3rd party backup service for your IBSWIN database and work stations. As your business starts to pick up, it is extremely important to have an efficient backup and recovery system in place. As we all know, “stuff” sometimes happens with computer software databases and making sure that you can get up and operational quickly in case of an emergency is critical...

- Do you have an offsite storage site for your critical database information?
- Can you quickly recover key database information? Have you tested your backup restore lately?
- Can you access your database backup files from anywhere via the Internet – even on your iPhone?

Please let us know if this is something that you would like to explore with us in the 4th quarter. Contact us at support@ibswin.com for further information.

New Report Browser – The main benefit of the 12.07 release is the new and improved report browser. You can easily create PDFs, Excel, and Word report formats. Emailing reports directly out of the report browser is a snap..

Contact us at support@ibswin.com for further information on any of these new functions.

PHARAOH PRODUCTS PROFILE

Here is a recap of the current software products offered by Pharaoh

IBSWIN – Integrated Builder Series

Leading Integrated Software for production homebuilders.

Webview – Web based add-on

IBSWIN companion product that extends the system to buyers and subs

MasterView – For custom builders

Designed to integrate with Sage Master-Builder or Timberline for custom builders

IBSOnline – Cloud based version of IBSWIN

Provides access to IBSWIN or MasterView via the Web from any computer even Apple